

# Decision theory and probability theory

## Pascal's wager and pre-modern Indian lotteries

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# Overview

- 1 A primer on probability and decision theory
  - Probability theory
  - Decision theory
- 2 Pascal's wager etc.
- 3 Decision models in the Hitopadeśa
- 4 The loan lottery
- 5 Probability theory?
- 6 Conclusion

# Probability

Roughly, a probability  $p$  is defined on subsets (called events) of a set  $E$  or on propositions

Twofold interpretation:

- frequency of occurrence (tossing a die, ...)
- degree of belief without statistical background

Two properties:

- normalization:  
for all events/propositions  $F$ :  $0 = p(\emptyset) \leq p(F) \leq 1 = p(E)$
- additivity:  
for mutually exclusive events/propositions  $F$  and  $G$ :  
$$p(F \cup G) = p(F) + p(G)$$

# Decision theory

**action**

production  
of umbrellas

7

production  
of sunshades

5

- a set of actions  $A$
- a set of consequences  $C$  (profits)

# Decision theory with states of the world

## state of the world

bad weather

good w.

## action

um-  
brellas

sun-  
shades

6	3
2	8

- a set of states of the world  $W$
- $a \in A$  and  $w \in W$  determine consequence

# Decision theory: best responses

## state of the world

bad weather

good w.

**action**

um-  
brellas

sun-  
shades

6 <span style="border: 1px solid black; padding: 2px;">R</span>	3
2	8 <span style="border: 1px solid black; padding: 2px;">R</span>

R = best response to state of the world

# Decision theory: lotteries

state of the world

bad w.,  $\frac{1}{3}$

good w.,  $\frac{2}{3}$

action

um-  
brellas

6

3

sun-  
shades

2

8

$$L_{\text{umbrella}} = \left[ 6, 3; \frac{1}{3}, \frac{2}{3} \right]$$

$$E(L_{\text{umbrella}}) = \frac{1}{3} \cdot 6 + \frac{2}{3} \cdot 3 = 4$$

# European and Indian probability and decision theory

Ian Hacking (The emergence of probability, 2006):

*Europe:*

*The decade around 1660 is the birthtime of probability. ... Pascal made the first application of probabilistic reasoning to problems other than games of chance, and thereby invented decision theory.*

*India:*

*... a good deal of Indian probability lore is at present unknown to us.*

—> C. K. Raju (Probability in Ancient India, 2010)



# Pascal's wager

No formal argument, but reconstructible.

		state of the world	
		God exists	God does not exist
action	belief in God	eternal bliss	pious life in vain
	no belief in God	eternal damnation	hedonist life

Hacking: Pascal presents valid arguments for believing in God:

- If a pious life might still be a happy one, then belief in God is a dominant action.
- If a hedonist life is better than the pious one (in God's absence), belief in God is the safer action.

# Decision models in the Hitopadeśa

Investment and duty in short and long lives

Hitopadeśa: 800-950 CE

*A wise man should think about knowledge and money as if he were immune to old age and death; but he should perform his duties as if Death had already seized him by the hair.*

With respect to the first decision, we propose the actions

invest = save money/increase knowledge,  
do not invest = spend money/do not labour for education

and the states of the world

short life,  
long life.

# Decision models in the Hitopadeśa

## Investment decision

### state of the world

short life

long life

### action

invest

no use for  
cap./knowl.

long use of  
cap./knowl. R

do not  
invest

enjoyment.  
money/leis. R

material pov./  
spiritual pov. **VB**

R = best response to state of the world

**VB** = very bad outcome of poverty (material and spiritual)

# Decision models in the Hitopadeśa

dharmic decision

## state of the world

short life

long life

		state of the world	
		short life	long life
action	dharmic now	good karma <b>R</b>	good karma, little enjoyment in youth
	dharmic later	bad karma <b>VB</b>	good karma, some enjoyment. <b>R</b> in youth

No contradiction!

*A wise man should think about knowledge and money as if he were immune to old age and death; but he should perform his duties as if Death had already seized him by the hair.*

# Action versus state of the world, effort versus fate

Hitopadeśa (800-950 CE):

*Just as a cart cannot move on one wheel,  
so fate itself cannot be fulfilled without human effort.*

Mahābhārata (300-500 CE):

*Just as seed will be fruitlessly sown without a field,  
so 'divine [power]' will not succeed without human activity.*

# The loan lottery

The birth-story of Brahma (4th c. CE):

- a king does not believe in the afterworld (*paraloka*) and holds other *Cārvāka* views
- the former Buddha = a Brahma deity (a god)
  - is convinced that good and bad deeds have happy and unhappy results in the next life,
  - feels compassion, and
  - is intent on converting the king to virtuous attitudes and behavior.

# The loan lottery

The king is not convinced and comes up with a clever proposal:  
“Well. great seer!

*If the next world is not a bogey man for children,  
and if you think I should believe in it,  
then give me five hundred nishkas  
and I'll return you a thousand in another life!”*

# The loan lottery

**action**

accept  
to give  
loan

reject  
loan

**state of the world**

paraloka  
exists

paraloka  
not exist

$1000 - 500$ <input type="checkbox"/> R	$-500$
$0$	$0$ <input type="checkbox"/> R



# The loan lottery

If (!) the Buddha-to-be uses

- probabilities and
- expected value

then ...

$$L_{\text{loan}} = \left[ \begin{array}{cc} \underbrace{1000 - 500} & \underbrace{-500} & ; p_{\text{asti}}, p_{\text{nāsti}} \\ \text{loan is repaid} & \text{loan is not repaid} & \\ \text{in other world} & \text{in other world} & \\ \text{that exists} & \text{as o. w. does not exist} & \end{array} \right]$$
$$= [500, -500; p_{\text{asti}}, 1 - p_{\text{asti}}]$$

# The loan lottery

$$\begin{aligned} E(L_{\text{loan}}) &= p_{\text{asti}} \cdot 500 + (1 - p_{\text{asti}}) \cdot (-500) \\ &= - \underbrace{500}_{\substack{\text{loan given} \\ \text{in both cases}}} + p_{\text{asti}} \cdot \underbrace{1000}_{\substack{\text{repayment} \\ \text{if o. w. exists}}} > 0 \end{aligned}$$

if

$$p_{\text{asti}} > \frac{500}{1000} = \frac{1}{2}$$

This seems a good test of whether the god himself believes in the other world. If he assumes a probability larger than  $\frac{1}{2}$ , he should accept the lottery.

# The loan lottery

*Who would harrass you for a thousand nishkas when you lie in hell, senseless, sick with pain, brought there by your own actions caused by the evil of your false views?*

...

*In the next world, where nihilists [nāstika] live a thick darkness and icy wind tortures people by tearing through their very bones. What prudent man would go there to get money?"*

# Probability theory?

For any event  $F$ ,  $\alpha \geq 0$ ,  $\beta \geq 0$ ,  $\alpha + \beta > 0$  can be found such that the agent is indifferent between rejecting and accepting:

**state of the world**

		event $F$	event $\neg F$
action	reject	0 <span style="border: 1px solid black; padding: 2px;">R</span>	0
	accept	$-\alpha$	$\beta$ <span style="border: 1px solid black; padding: 2px;">R</span>

From  $0 = p(F) \cdot (-\alpha) + [1 - p(F)] \beta$ , one finds

$$p(F) = \frac{\beta}{\alpha + \beta} \text{ and}$$
$$p(\neg F) = \frac{\alpha}{\alpha + \beta} \text{ with}$$

# Conclusion

- Pascal may have been the inventor of decision theory for Europeans. Indian sources can claim priority by 1000 years or so.
- The lottery offered by the *Cārvāka* king may well be the world-first invention of using a lottery in order to find out about the strength of a decision maker's belief.
- Immodestly, one may try to defend the claim that the birth-story of Brahma shows the world-first quantitatively defined probability.

# Normalization?

$[-\alpha, \beta]$  amounts to probability  $p(F)$ !

By  $\alpha \geq 0$ ,  $\beta \geq 0$ ,  $\alpha + \beta > 0$ , we find

$$0 \leq p(F) = \frac{\beta}{\alpha + \beta} \leq 1$$

- $p(F) = 0$  is compatible with indifference only for  $\beta = 0$ .
- $p(F) = 1$  is compatible with indifference only for  $\alpha = 0$  (and  $\beta > 0$ ).

# Normalization?

If  $[-\alpha, \beta]$  defines a lottery and hence the probability  $\frac{\beta}{\alpha+\beta}$ , the same holds for  $[-5\alpha, 5\beta]$  or any multiplication with a non-zero constant, in particular with  $\frac{1}{\alpha+\beta}$

Then, for any event  $F$ ,  $0 \leq p(F) \leq 1$  can be found such that the agent is indifferent between rejecting and accepting:

**state of the world**

		event $F$	event $\neg F$
action	reject	0 <input type="checkbox"/> R	0
	accept	$-p(\neg F)$	$p(F)$ <input type="checkbox"/> R

# Additivity?

- Three
  - events  $F$ ,  $G$ , and  $H$  with
  - lotteries  $[-p(\neg F), p(F)]$ ,  $[-p(\neg G), p(G)]$ , and  $[-p(\neg H), p(H)]$
- Events mutually exclusive and  $F \cup G \cup H = E$  and hence  $H = \neg(F \cup G)$ .
- As in  $p(F) + p(\neg F) = 1$ , we obtain

$$p(F \cup G) + p(H) = 1$$



# Additivity?

- Ramsey-type argument

- Indifference between rejecting and accepting all three of them.
- If event  $H$  materializes, neither  $F$  nor  $G$  come to pass, and the agent obtains the payoff

$$-p(\neg H) + p(F) + p(G).$$

- By indifference, we then find  $0 = -p(\neg H) + p(F) + p(G)$  and

$$\begin{aligned} p(F \cup G) & \underset{p(F \cup G) + p(H) = 1}{=} 1 - p(H) \\ & \underset{p(H) + p(\neg H) = 1}{=} p(\neg H) \underset{0 = -p(\neg H) + p(F) + p(G)}{=} p(F) + p(G) \end{aligned}$$

- This confirms additivity.

# The loan lottery

The god rejects the lottery:

*“Even in this world, wealth seekers  
do not offer money to the wicked,  
nor to the greedy, fools or indolents.  
For whatever goes there comes to ruin.*

*But if they see someone who is modest,  
naturally calm and skilled in business,  
they will give him a loan, even without witnesses.  
For money entrusted to such a man brings reward.*

*The same procedure for giving a loan  
should be used for the next world, king.  
But it would be improper to entrust money to you;  
for your conduct is corrupted by wicked views.*

# Decision models in the Hitopadeśa

## Fate and human effort

*One should not give up one's efforts, even when acknowledging the role of fate; without effort, one cannot obtain oil from sesame seeds.*

*And there is another verse on this:*

*Fortune gravitates towards eminent men who work hard; only cowards say it depends on fate.*

*Forget about fate and be a man—use your strength!*

*Then, if you don't succeed inspite of your efforts, what is there to blame?*

# Decision models in the Hitopadeśa

## Fate and human effort

		state of the world (fate)	
		favourable	unfavourable
action	lazy	10	2
	busy	50	10

A payoff of 10: Then, if you don't succeed inspite of your efforts, what is there to blame?

# Lotteries against and in favor of God's existence

## The hell lottery I

Understandably, the king is convinced:

*"My mind almost runs wild with fear  
at learning of the punishments in hell.  
It practically burns with blazing thoughts  
regarding my plight on meeting that fate.*

*Shortsightedly I trod the wrong path,  
my mind destroyed by evil views.  
Be then my path, recourse of the good!  
By my resort and refuge, sage!*

*As you dispelled the darkness of my views  
like the rising sun dispels night,  
so tell me, seer, the path I should follow  
to avoid a bad rebirth after this life."*

# Lotteries against and in favor of God's existence

## The hell lottery II

The god is prepared to give this advice:

*Conquer vice, so difficult to vanquish!  
Pass beyond greed, so difficult to overcome!  
You will thus reach the gleaming gold-gated city  
of the king of heavens, ablaze with fine gems.*

*May your mind, which once praised evil views,  
firmly cherish the creeds valued by good men.  
Abandon immoral beliefs proclaimed  
by those eager to pleasure fools.*

...

# Lotteries against and in favor of God's existence

## The hell lottery III

*With glory as its banner,  
pity as its retinue  
and tranquility as  
its lofty flag, king,  
if you travel in this chariot  
glittering with wisdom  
to benefit others and yourself,  
you will certainly not enter hell.*

# Lotteries against and in favor of God's existence

## The hell lottery IV

$$L_{Cārvāka} = \left[ \begin{array}{l} \underbrace{\text{pleasures in this life, but hell with endless horrors,}}_{\text{other world exists}} \\ \underbrace{\text{pleasures in this life}}_{\text{other world does not exist}} ; p_{asti}, p_{nāsti} \end{array} \right]$$
$$= [-100\,000, 10; p_{asti}, p_{nāsti}]$$

with expected payoff

$$\begin{aligned} E(L_{Cārvāka}) &= p_{asti} \cdot (-100\,000) + (1 - p_{asti}) \cdot 10 \\ &= 10 - 100\,010p_{asti} \end{aligned}$$



# Lotteries against and in favor of God's existence

## The hell lottery V

$L_{\text{virtue}} = [\text{life of pity, tranquility, and wisdom, no hell}; 1]$

$E(L_{\text{virtue}}) = 2$  (for example)

$$\begin{aligned} E(L_{\text{virtue}}) &> E(L_{\text{Cārvāka}}) \\ \Leftrightarrow p_{\text{asti}} &> \frac{8}{100010} \approx \frac{8}{10000} = 0.0008 \end{aligned}$$

Thus, the king may not (really) believe in the other world, but prefers to play it safe.

Thus, Blaise Pascal was not the first to present an argument for believing in God.