

# Applied Cooperative Game Theory

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# Games with nontransferable utility

- TU- Games: every coalition can achieve a fixed payoff, which can be allocated in any combination.
- A cooperative game  $(N, V)$  with non-transferable utility (non-TU) is described by a non-empty and finite set  $N$  (the players) and a mapping, which assigns every coalition  $S \subseteq N$  a subset of  $\mathbb{R}^S$ , which suffices the following conditions

## Definition

- $V(\emptyset) = \emptyset$
- $V(T) \neq \emptyset$  for  $T \neq \emptyset$
- for any  $T \subseteq N$  :  $V(T)$  is convex and closed

For a fixed player set  $N$  the set of all games with non-transferable utility is given by  $\mathbf{V}(N)$ .

Non TU

DefNonTU

SolNonTU

Core#1

Core#2

BG

AxNBS#1

AxNBS#2

AxNBS#3

AxNBS#4

DefNBS#1

NBSGraph

DisAx#1

DisAx#2

DefKS

KSGraph

# Solutions for Non-TU games

## Fact

*Any coalition function  $v$  with transferable utility can be transformed into a coalition function  $V$  with non-transferable utility by choosing*

$$V(K) = \left\{ x_K \in \mathbb{R}^K \mid \sum_{i \in K} x_i \leq v(K) \right\}. \quad (*)$$

## Definition

Given a non-empty and finite set  $N$ , a solution for a cooperative game with non-transferable utility is a map which assigns every non-TU game a set of payoff vectors of  $\mathbb{R}^{|N|}$ .

Remark: Many solutions are functions!

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# The Core #1

## Definition

The core of a game  $(N, V)$  with non-transferable utility is the set of all utility vectors  $u = (u_i)_{i \in N} \subseteq \mathbb{R}^N$ , which satisfy the following properties

- $u \in V(N)$  (feasibility)
- there is no coalition  $K$  and no other utility vector  $u' = (u'_i)_{i \in N} \subseteq \mathbb{R}^N$ , which satisfy  $u'_K \in V(K)$  and  $u_i \leq u'_i$  for all  $i \in K$  and strong inequality for at least one  $i \in K$ . (non-blocked)

## Problem

Find the core for the game  $(N, V)$  given by  $N = \{1, 2\}$  and

$$V(K) = \begin{cases} \{(x_1, x_2) : x_1 \leq 2, x_2 \leq 2\} & K = \{1\} \\ \{(x_1, x_2) : x_1 \leq 1, x_2 \leq 3\} & K = \{2\} \\ \{(x_1, x_2) : 2x_1 + x_2 \leq 5\} & K = \{1, 2\} \end{cases} .$$

## The Core #2

### Theorem

*Given a TU game  $(N, v)$ . Consider the TU core of  $(N, v)$  and the non-TU core of the associated Non-TU game  $(N, V)$ , given by  $(*)$ . Then these cores coincide.*

Hence, the Core of a game with non-transferable utility is the natural extension of the core of TU games.

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# Bargaining Games

## Definition

A game is called bargaining game if there is a finite and non-empty set of players  $N$ , a disagreement point  $r \in \mathbb{R}^N$  and a set of possible outcomes  $S \subseteq \mathbb{R}^N$ .

The players bargain for outcomes of  $S$ . If they do not reach an agreement, the outcome  $r$  is established. In most cases, the set  $S$  is chosen as a convex and compact set of outcomes.

For a given cooperative game with non-transferable utility  $(N, V)$ , we can derive a bargaining game by choosing  $r_i = v(i)$ ,  $i \in N$  and  $S = \bigcup_{K \subseteq N} V(K)$ , where we extend the vectors by some nulls, if needed. John Nash Jr.: The Bargaining Problem (1950) defined the bargaining solution  $\Psi(N, r, S) \in \mathbb{R}^N$  by choosing the following four axioms.

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# Axiom 1 Pareto efficiency

## Definition

For any  $u \in S$ ,  $u \geq \Psi(N, r, S) \Rightarrow u = \Psi(N, r, S)$

The players never agree on a payoff, if there is another payoff, which is preferred by all players.

The axiom can be motivated by assuming the players behave collectively rational.

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## Axiom 2 Invariance to equivalent utility representations

In microeconomics we learned, that an affine linear transformed utility function still represents the same preferences.

### Definition

Let  $\Psi(N, r, S)$  be a bargaining set. Suppose there are  $a \in \mathbb{R}^{|N|}$ ,  $a_i > 0$ ,  $b \in \mathbb{R}^{|N|}$  and  $S'$  and  $r'$  are defined by

$$\begin{aligned} S' &= \{s' \in \mathbb{R}^N : s'_i = a_i s_i + b_i, i \in N, s \in S\} \\ r'_i &= a_i r_i + b_i, i \in N \end{aligned}$$

Then  $\Psi_i(N, r', S') = a_i \Psi_i(N, r, S) + b_i, i \in N$ .

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## Axiom 3 Symmetry/Anonymity

### Definition

Let  $(N, r, S)$  be a bargaining set. A solution is called symmetric, if for every permutation  $\sigma$  of  $N$ :

$$\Psi(N, \sigma(r), \sigma(S)) = \sigma(\Psi(N, r, S)),$$

where  $\sigma(S) = \{s' \in \mathbb{R}^N : \text{for some } s \in S : s'_i = s_{\sigma(i)} \text{ for all } i \in N\}$ .

The solution does not depend on which player is called player one.

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## Axiom 4 Independence of irrelevant alternatives

### Definition

Let  $(N, r, S)$  be a bargaining set. A solution satisfies independence of irrelevant alternatives if for another NTU game  $(N, r, S')$ ,  $S' \subset S$ ,  $\Psi(N, r, S) \in S'$ , then  $\Psi(N, r, S) = \Psi(N, r, S')$ .

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# The Nash bargaining formula

## Theorem

Let  $(N, r, S)$  be a bargaining set. There is one bargaining solution, which satisfies

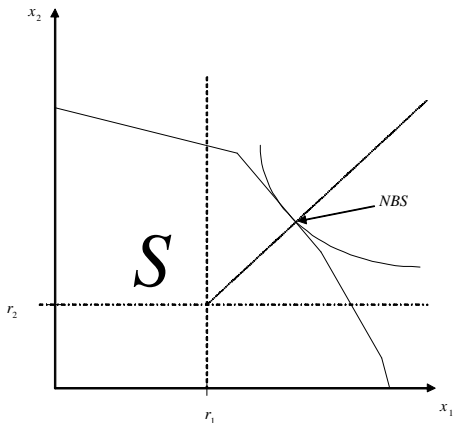
- Pareto efficiency,
- Invariance to equivalent utility representations,
- Symmetry and
- Independence of irrelevant alternatives.

The solution is given by the optimization problem

$$NB(N, r, S) = \arg \max_{s \in S} \prod_{i \in N} (s_i - r_i).$$

# The Nash bargaining formula- Graphical Solution

## Example



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## Discussion Axiom 4

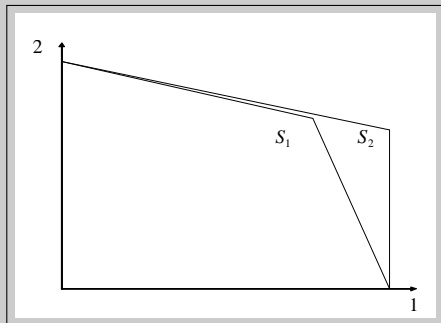
Kalai/Smorodinsky: Other solutions to Nash's bargaining problem (1975)  
The Nash bargaining solution does not seem fair in some situations.

### Example

$$N = 2, r = 0,$$

$$S_1 = \text{conv}((1, 0)^t, (0, 1)^t, (0.75, 0.75)^t)$$

$$S_2 = \text{conv}((1, 0)^t, (0, 1)^t, (1, 0.7)^t)$$



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## Discussion Axiom 4 and Monotonicity

$S_1 \subset S_2$  and player 2 should get more by playing  $(N, r, S_2)$  than in the game  $(N, r, S_1)$ . But the Nash bargaining solutions are:

$$NB(N, r, S_1) = (0.75, 0.75)^t$$

$$NB(N, r, S_2) = (1, 0.7)^t.$$

By playing  $(N, r, S_2)$  player 1 gets his maximal payoff and player 2 has to resign some payoff.

Instead of using axiom 4 Kalai and Smorodinsky suggested another axiom:

### Definition

A solution  $\Psi$  satisfies the Monotonicity axiom, if for any  $(N, r, S_1)$  and  $(N, r, S_2)$ ,  $S_1 \subseteq S_2$

$$\Psi_i(N, r, S_1) \leq \Psi_i(N, r, S_2) \text{ for every } i \in N.$$

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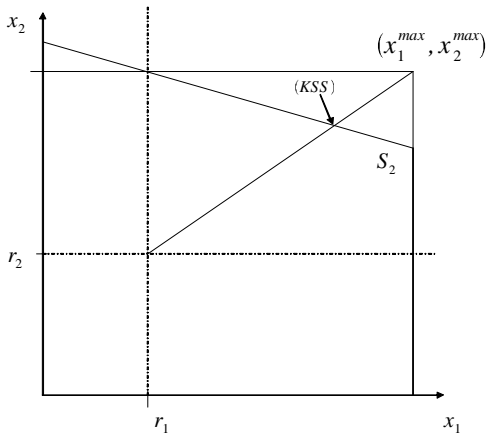
## Theorem

*Let  $(N, r, S)$  be a bargaining set. There is one bargaining solution, which satisfies*

- *Pareto efficiency,*
- *Invariance to equivalent utility representations,*
- *Symmetry and*
- *Monotonicity*

# Kalai Smorodinsky Solution- Graphical solution

The Kalai Smorodinsky solution can be derived graphically.



$$, \text{ where } x_i^{max} = \max_{s \in S, s \geq r} s_i.$$

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