

# Advanced Microeconomics

## Repeated games

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# Part C. Games and industrial organization

- 1 Games in strategic form
- 2 Price and quantity competition
- 3 Games in extensive form
- 4 **Repeated games**

# Repeated games

overview

- 1 **Example: Repeating the pricing game**
- 2 Definitions
- 3 Equilibria of stage games and of repeated games
- 4 Worst punishments
- 5 Folk theorems

## Example: Repeating the pricing game I

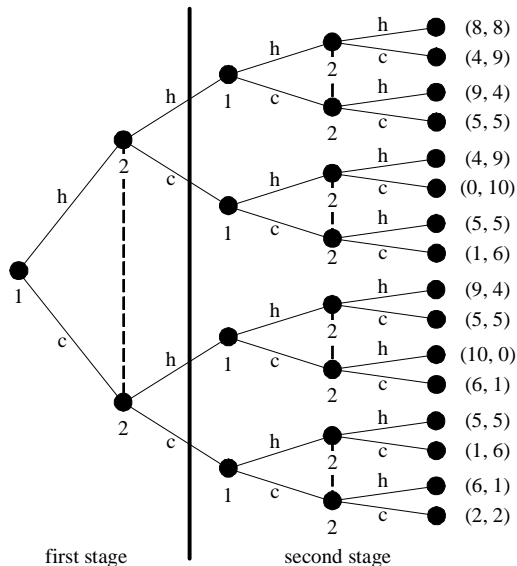
		firm 2	
		high price	cut price
firm 1	high price	4, 4	0, 5
	cut price	5, 0	1, 1

Can the twofold repetition of this game help firms to coordinate on the high price?

### Problem

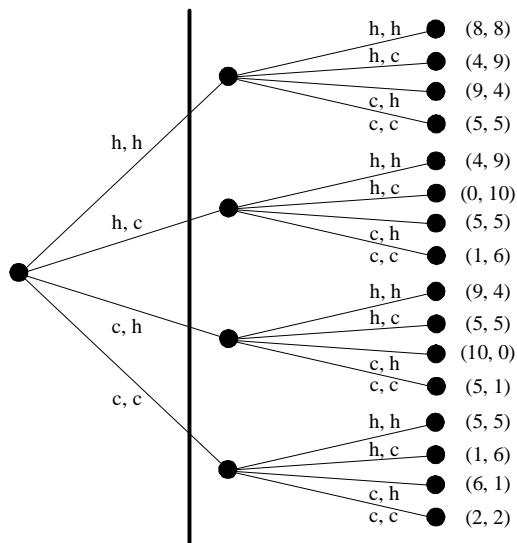
*Sketch the very compact form of the twofold repetition!*

# Example: Repeating the pricing game II



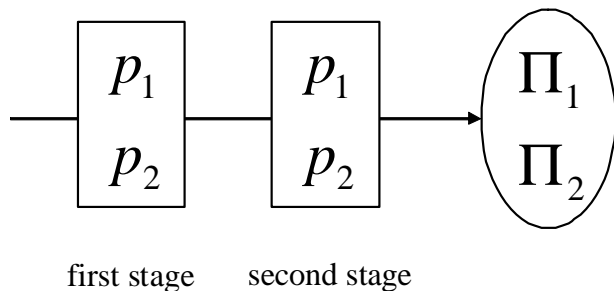
# Example: Repeating the pricing game III

multi-stage game:



## Example: Repeating the pricing game IV

very compact form:



# Example: Repeating the pricing game V

Tit for tat: Begin cooperatively and copy.

## Problem

Describe player 2's tit-for-tat strategy as a quintuple of the form

$\left[ \underbrace{c}_{\text{Action at the first stage}}, \underbrace{h}_{\text{Action at the second stage after } h \text{ by both}}, \underbrace{c}_{\text{Action at the second stage after } (h, c)}, \underbrace{h}_{\text{Action at the second stage after } (c, h)}, \underbrace{c}_{\text{Action at the second stage after } (c, c)} \right]!$

Equilibrium?



# Example: Repeating the pricing game VI

## Problem

*Defining the order of subgames as in the previous exercise, are the strategy combinations*

- $([c, c, c, c, c], [c, c, c, c, c])$  or
- $([c, h, h, h, c], [c, h, h, h, c])$

*Nash equilibria of the twice repeated pricing game?*

Finite repetitions versus infinite repetitions!

## Definition: finitely repeated game

Given a strategic game  $\Gamma = (N, (A_i)_{i \in N}, g)$ ,  
the finitely repeated game  $\Gamma^{t, \delta}$ ,  $t \geq 1$ , is the  $t$ -stage game where

- at each stage every player  $i \in N$  chooses an action from  $A_i$ ,
- a strategy for player  $i$  is a function  $s_i : D \rightarrow A_i$  where  $D$  is the set of stage nodes that depend on the actions chosen at previous stages and
- payoffs are given by

$$u_i(s) = \frac{\sum_{\tau=0}^{t-1} \delta^\tau g_i(s(d_\tau))}{\sum_{\tau=0}^{t-1} \delta^\tau}$$

where

- $d_0$  is the initial node,
- $d_1$  the node resulting from the action combination  $s(d_0)$
- ...
- $d_{t-1}$  is the node resulting from action combinations  $s(d_0)$  through  $s(d_{t-2})$

# Definition: notation

	stage game $\Gamma$	multi-stage game $\Gamma^{t,\delta}$
$A_i$	strategy set for player $i$	action set for player $i$
$s_i$	-	strategy for player $i$
$g$	payoff function for game	payoff function for stage
$u$	-	payoff function for game

	stage game	multi-stage game
strategy set for player $i$	$A_i$	$S_i$
payoff function	$g$	$u$

## Definition: explanation

- $0 \leq \delta \leq 1$ ,  $\delta = \frac{1}{1+r}$  discount rate
  - extreme impatience:  $\delta = 0 \rightarrow u_i(s) = g_i(s(d_0))$  (because of  $0^0 = 1$ )
  - extreme patience:  $\delta = 1 \rightarrow u_i(s) = \frac{1}{t} \sum_{\tau=0}^{t-1} g_i(s(d_\tau))$
- Denominator  $\sum_{\tau=0}^{t-1} \delta^\tau$ 
  - is a normalization that allows a comparison of multi-stage payoffs with payoffs in the stage game
  - does not influence best responses or equilibria

### Problem

*Assume that all players use constant strategies, i.e., there is some  $a \in A$  such that  $s(d) = a \in A$  for all  $d \in D$ . Find  $u_i(s)$ .*

## Definition: infinitely repeated game

Given a strategic game  $\Gamma = (N, (A_i)_{i \in N}, g)$ , the infinitely repeated game  $\Gamma^{\infty, \delta}$  is the stage game with infinite stages where

- at each stage every player  $i \in N$  chooses an action from  $A_i$ ,
- a strategy for player  $i$  is a function  $s_i : D \rightarrow A_i$  where  $D$  is the set of stage nodes that depend on the actions chosen at previous stages and
- payoffs for  $\delta < 1$  are given by

$$\begin{aligned} u_i(s) &= \frac{\sum_{\tau=0}^{\infty} \delta^{\tau} g_i(s(d_{\tau}))}{\sum_{\tau=0}^{\infty} \delta^{\tau}} \\ &= (1 - \delta) \sum_{\tau=0}^{\infty} \delta^{\tau} g_i(s(d_{\tau})), 0 \leq \delta < 1 \end{aligned}$$

because of

$$\sum_{\tau=0}^{\infty} \delta^{\tau} = \frac{\text{first term}}{1 - \text{factor}} = \frac{\delta^0}{1 - \delta} = \frac{1}{1 - \delta} \quad (\text{note } \delta < 1)$$

# Equilibria of stage games and of repeated games I

## Theorem

Let  $\Gamma = (N, (A_i)_{i \in N}, g)$  be a strategic game and let  $\delta \in [0, 1)$ . Let  $a^* = (a_1^*, a_2^*, \dots, a_n^*) \in A$  be an equilibrium of  $\Gamma$ . Then,  $s^*$  is a subgame-perfect equilibrium of  $\Gamma^t$  or  $\Gamma^\infty$  if all the strategies  $s_i^*$  are constant and equal to  $a_i^*$ , i.e., if for all  $i \in N$  we have

$$s_i^* : D \rightarrow A_i, \quad d \mapsto s_i^*(d) = a_i^*.$$

## Proof.

- Equilibrium: If the other players stick to  $a_{-i}^*$  at each stage, the best that player  $i$  can do is to choose  $a_i^*$  at each stage, also.
- Subgame-perfect equilibrium: Think backward induction!



Can you think of a generalization to several equilibria of  $\Gamma$ ?

# Equilibria of stage games and of repeated games II

The inverse for finite repetitions:

## Theorem

*Let  $\Gamma = (N, (A_i)_{i \in N}, g)$  be a strategic game and let  $\delta \in [0, 1]$  and let  $s^*$  is a subgame-perfect equilibrium of  $\Gamma^t$ . Then,  $s^*$  lets the players choose stage equilibria at each node  $d \in D$ .*

In particular, any finite repetition of a stage game with only one equilibrium, such as the prisoners' dilemma, has a unique subgame-perfect equilibrium.

# Equilibria of stage games and of repeated games III

		<b>he</b>	
		theatre	football
<b>she</b>	theatre	4, 3	2, 2
	football	1, 1	3, 4

## Problem

Show that a finitely repeated game with  $\delta = 1$  may result in an average equilibrium payoff  $3\frac{3}{4}$  for her.



## Definition (Worst punishment)

For  $\Gamma = (N, (A_i)_{i \in N}, g)$ ,

- the worst punishment inflicted on  $i$ :  $w_i := \min_{a_{-i}} \max_{a_i} g_i(a_i, a_{-i})$
- worst-punishment point:  $w = (w_1, \dots, w_n)$
- the worst-punishment action combination(s):  
 $a_{-i}^{pun} := \arg \min_{a_{-i}} \max_{a_i} g_i(a_i, a_{-i})$

$g_i(a_i, a_{-i})$  :  $i$ 's payoff resulting from  $(a_i, a_{-i})$ ,

$\max_{a_i} g_i(a_i, a_{-i})$  :  $i$ 's maximal payoff, given  $a_{-i}$ ,

$\min_{a_{-i}} \max_{a_i} g_i(a_i, a_{-i})$  :  $i$ 's minimal (over  $a_{-i}$ ) payoff,

$\arg \min_{a_{-i}} \max_{a_i} g_i(a_i, a_{-i})$  : punishing action combination  $a_{-i}$

# Worst punishment II

$$w_i = \max_{a_i} g_i(a_i, a_{-i}^{pun}).$$

## Problem

		player 2	
		left	right
player 1	up	2, 1	4, 0
	down	3, 0	1, 1

Worst punishment for player 1?

## Lemma

*A player's equilibrium payoff in a finitely or infinitely repeated stage game is not smaller than his worst punishment.*

		firm 2	
		high price	cut price
firm 1	high price	4, 4	0, 5
	cut price	5, 0	1, 1

Equilibrium payoffs cannot fall below  $w_1 = w_2 = 1$ .

## Definition

$M \subseteq \mathbb{R}^n$  : set of (consumption, payoff, etc.) vectors with  $m := |M|$ .

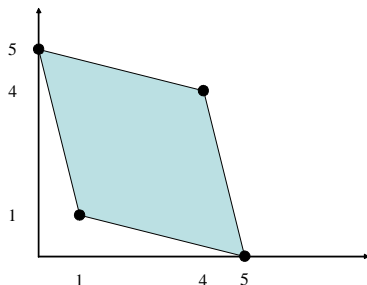
$\text{hull}(M)$  = convex hull of  $M$  =

$$\left\{ y \in \mathbb{R}^n : \text{there exist } x_\ell \in M, \alpha_\ell \geq 0, \text{ and } \sum_{\ell=1}^m \alpha_\ell = 1 \text{ s. th. } y = \sum_{\ell=1}^m \alpha_\ell x_\ell \right\}$$

## Definition

- Convex hull of  $\Gamma$ :  $\text{hull}(\Gamma) := \text{hull}(\{g(a) : a \in A\})$ .
- Convex hull of  $\Gamma$  above  $w$ :  
 $\text{hull}^w(\Gamma) := \text{hull}(\Gamma) \cap \{\pi \in \mathbb{R}^n : \pi_i > w_i\}$

Convex hull of our prisoners' dilemma game:



Convex hull above  $(1, 1)$  is the subset northeast of  $w \leftarrow (1, 1)$ .

## Theorem

Let  $\Gamma = (N, (A_i)_{i \in N}, g)$  be a strategic game with worst-punishment point  $w$ . In the infinite repetition  $\Gamma^\infty$ , every payoff vector from  $\text{hull}^w(\Gamma)$  can be obtained in equilibrium if the discount factor  $\delta < 1$  is sufficiently large. I.e., for every  $\pi \in \text{hull}^w(\Gamma)$ , there is a  $\delta^0 \in (0, 1)$  such that  $\Gamma^{\infty, \delta}$  has a Nash equilibrium  $s$  with  $u(s) = \pi$  for all  $\delta \in (\delta^0, 1)$ .

Idea of a proof:

- Consider a series of action combinations that lead to  $\pi$ .
- Punish players who deviate by subjecting them to the worst punishment forever.
- This punishment can be more severe than the gain obtained by a one-time deviation if  $\delta$  is sufficiently large.

Details: see manuscript

# Further exercises I

## Problem 1

Consider the battle of the sexes:

		<b>he</b>	
		theatre	football
<b>she</b>	theatre	4, 3	2, 2
	football	1, 1	3, 4

Can you identify all the equilibria of the twice repeated game? Which of these equilibria are subgame perfect? Write the strategies as quintuples

$$[a, a_{TT}, a_{TF}, a_{FT}, a_{FF}],$$

where  $a$  is the action (theatre or football) at the first stage and  $a_{TF}$  the action if she chose theatre at the first stage and he football.

## Further exercises II

### Problem 2

Consider the stage game:

		player 2		
		$a_2^1$	$a_2^2$	$a_2^3$
player 1	$a_1^1$	(3, 0)	(0, 1)	(0, 1)
	$a_1^2$	(0, 0)	(2, 2)	(1, 0)
	$a_1^3$	(0, 0)	(0, 0)	(0, 0)

Is there an equilibrium of the twofold repetition where the two players choose the first actions at the first stage and the second actions at the second stage?

# Problem 3

Is there only one equilibrium in a finitely repeated prisoners' dilemma?

		firm 2	
		high price	cut price
firm 1	high price	4, 4	0, 5
	cut price	5, 0	3, 3